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IN THE UNITED STATES DISTRICT COURT
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                   FOR THE EASTERN DISTRICT OF TEXAS
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                              TYLER DIVISION
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    CORE WIRELESS LICENSING,
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    S.A.R.L.
                                    ) (
                                         CIVIL DOCKET NO.
 6
                                    ) (
                                        6:12-CV-100-JRG
7
   VS.
                                    ) ( MARSHALL, TEXAS
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                                    ) (
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   APPLE INC.
                                         JULY 6, 2015
                                    ) (
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                                    ) (
                                         1:31 P.M.
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                             MOTIONS HEARING
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               BEFORE THE HONORABLE JUDGE RODNEY GILSTRAP
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                      UNITED STATES DISTRICT JUDGE
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   APPEARANCES:
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   FOR THE PLAINTIFF: (See sign-in sheets docketed in
                         minutes of this hearing.)
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   FOR THE DEFENDANT: (See sign-in sheets docketed in
                         minutes of this hearing.)
19
20
    COURT REPORTER:
                        Shelly Holmes, CSR-TCRR
                        Official Reporter
21
                        United States District Court
                        Eastern District of Texas
                        Marshall Division
22
                        100 E. Houston Street
23
                        Marshall, Texas 75670
                        (903) 923-7464
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    (Proceedings recorded by mechanical stenography, transcript
    produced on a CAT system.)
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1	INDEX		
2			
3	July 6, 2015		
4		Page	
5	Appearances	1	
6	Hearing	3	
7	Court Reporter's Certificate	62	
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
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             COURT SECURITY OFFICER: All rise.
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             THE COURT: Be seated, please.
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             All right. This is the time set for argument of
   post-trial motions in the Core Wireless versus Apple case.
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    This is Civil Action 6:12-CV-100.
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             The Court will call for announcements. What says the
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    Plaintiff, Core Wireless?
             MR. HILL: Good afternoon, Your Honor. Wesley Hill,
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    Henry Bunsow, and John Ward on behalf of the Plaintiff, Core
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    Wireless. We also have with us, Your Honor, our client
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    representative, Mr. Scott Burt, for the record. We're ready.
             THE COURT: All right. What says the Defendant?
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             MS. SMITH: Good afternoon, Your Honor. Melissa Smith
    on behalf of Apple. I'm joined today by Mr. David Prichard,
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    Ms. Cindy Vreeland, Mr. Joe Mueller, Mr. Chip O'Neill, and also
    in-house for Apple, Mr. Andy Song. And, Your Honor, we're
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    ready to proceed.
             THE COURT: Thank you, Ms. Smith.
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             All right. Counsel, we'll start with Core Wireless's
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   motions for JMOL regarding non-infringement. Coupled with that
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    is Core Wireless's motion for new trial on the '321 and '850
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   patents. I don't see any reason we can't -- the Court can't
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   hear argument on both of those at the same time. So I'll hear
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    from the moving Plaintiff when you're ready.
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             MR. BUNSOW: Thank you, Your Honor.
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Your Honor, I have prepared some slides to help with the argument today. Those have been sent up to the bench. THE COURT: I have them. MR. BUNSOW: There are basically four motions being brought by Core Wireless, a motion for judgment as a matter of law that the '143 asserted claims are infringed, motion for judgment as a matter of law that the '022 and '664 asserted claims are infringed, motion for new trial on infringement of the '321, and motion for new trial on infringement of the '850 patent. And if it please the Court, I'll take those in order. The first deals with the '143 patent. Apple's only defense to infringement was that the channel selection portion of the claims of the '143 patent must take place in the handset using a dedicated channel. That was the argument that Apple made to the jury, and that was also an argument that was explicitly rejected during the Markman process. There is no requirement that the channel selection

There is no requirement that the channel selection actually occur at all in Claim 17 and 21, and there is no requirement that the channel selection allocate a dedicated channel at all.

There are two modes of operation in these devices.

One of them uses a random access channel when the volume -- the traffic is below a certain amount. When it reaches a certain amount, a request is generated. And that is as far as Claims

1 | 17 and 21 go.

There is no need that a selection actually take place or that a dedicated channel is actually assigned, much less that the dedicated channel must be assigned by the handset, which was the crux of Apple's defense in this case.

Apple violated the claim construction as a matter of law by arguing that channel selection must take place in the handset using a dedicated channel. That's the basis upon which the jury found non-infringement. That's the only basis upon which they could have found non-infringement.

Core Wireless's evidence of infringement, on the other hand, followed the claim construction and fully supported a finding of infringement absent the misleading arguments that were presented.

And in addition, it was conceded and not disputed that the accused products transmit on a common channel known as the RACH, R-A-C-H, random access channel, if the traffic was below a certain threshold. That is covered by Claims 17 and 21 and is an infringing mode of operation.

The important thing to realize about Claims 17 and 21 is that infringement occurs upon the request, not upon a decision being made, not upon the assignment of a dedicated channel.

Claim 18 is the claim that deals with the actual assignment of a dedicated channel, not Claims 17 and 21.

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Apple's expert did not contest that the request is generated and occurs in the accused products. And for those reasons, we move for judgment as a matter of law on infringement of the '143 patent. Unless the Court has questions, I'll move to the next. THE COURT: Let's -- let's move to the next. MR. BUNSOW: The '022 and the '664 patents, you'll remember that these patents deal with a parameter called B-E-P, underscore, period2 or BEP period2. Apple's own expert conceded infringement. We cover that on our brief at Pages 15 and 16, because the Apple devices follow the relevant standard. The devices are configured to capable of receiving the indication of signal quality. The Claim that we asserted for infringement of the '022 and '664 patents is an apparatus claim. All the apparatus has to do to infringe is be considered -- be configured to receive the BEP period2 parameter which they are. The fact that they do or don't do anything upon receipt is irrelevant. The products are configured to receive it. It is a requirement of the standard, which is why they are configured to receive it. And the testimony was that this is a measure of signal quality that while not implemented yet in the networks is available and able to be implemented and likely will be implemented.

Apple's semantic argument about finite is not infinite was not supported in the claims or in the claim construction.

Again, it was a way to mislead the jury. Given admitted use of what was called a forgetting factor by the Apple devices, there is no difference at all.

The file history makes clear that the specification defines the filter. The filter is one that uses a forgetting factor, and that is exactly how the Apple's -- the Apple accused products work.

In the real world, that's how they work, and there is no difference. Infringement exists in the Apple accused products because these claims are apparatus claims. And we move for judgment as a matter of law finding infringement of the '022 and the '664 patents.

The next is our motion for new trial on the '321 patent, and this revolves around the testimony that Dr. Stark gave concerning what's called the R99 voice mode of operation.

Dr. Stark had expressed no opinions in his expert report or in his deposition, and, in fact, he stated in his deposition that we played at trial that he had no opinion on whether or not the claims were infringed in the R99 voice mode of operation.

The Court will recall, I'm sure, that the R99 voice mode is the legacy mode of operation that must be available in the base stations in order for legacy devices, prior devices to

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    operate. So it is available. It is in the Apple accused
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   products. It is operative.
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             We asked Dr. Stark: So you have no opinion whether or
   not the accused products meet the two-channel limitation in the
 4
    voice mode, do you?
 5
             Answer: I didn't express an opinion on that, correct.
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             Question: No opinion, right?
 8
             Answer: Correct.
 9
             This was a point that we made to the jury, that
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    basically Apple had put up an expert who had no opinion on a
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   particular mode of infringing operation.
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             In response during closing argument, counsel put up an
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    excerpt from his expert report, an expert report that was not
    in evidence and was not admissible into evidence, and then
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    quoted a misleading quote about Dr. Stark's opinion of
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    Mr. Chandler's expert report. It did not meet the issue that
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    we had extracted from Dr. Stark on cross-examination. But it
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    did give the jury the impression that I had misled them, that
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    indeed Dr. Stark did have an opinion on the R99 mode, and
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    obviously, they found non-infringement, we believe, at least in
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    part on that basis.
22
             That misleading argument, we believe, was prejudicial
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    to the jury, and we would ask for a new trial on infringement
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    of the '321 patent as a result.
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             THE COURT: Despite the fact that you say Apple's
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expert was short-handed, if you will, in coming forward with
opinions and evidence, clearly, as the Plaintiff, you bear the
burden of proof on each and every element. And at this stage,
the showing to the Court would have to be that no reasonable
jury could have concluded other than you met each and every
element of the asserted claims.
         That's a pretty high burden, Mr. Bunsow. Other
than -- other than casting aspersions at Apple's expert, what
else have you got to show me that no reasonable jury could have
reached any other conclusion but that each and every element
has been met and the claim's been infringed?
         MR. BUNSOW: Your Honor, our -- Your Honor, it is a
high burden. What we have is the testimony of the -- the Core
Wireless expert that went through the analysis as to the R99
mode and confirmed that the claims did cover that mode. And we
have the standard, which is admittedly adopted by Apple, which
practices the R99 mode. So you put those two together, and you
have their expert that gives an opinion that he has no opinion
on the R99 mode, and the result is that the only -- the only
evidence in front of the jury is that the R99 mode would
infringe.
         THE COURT: All right. What else do you have for me
on this?
         MR. BUNSOW: I have nothing else on the '321 patent,
Your Honor.
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THE COURT: All right. Let's move on to the next.

MR. BUNSOW: On the '850 patent, the basis for Apple's non-infringement was a mode of operation that was not accused of infringement, the so-called continuous mode.

If you remember in our presentation, there were two modes of operation. There was what we called the daylight mode and the nighttime mode. The whole purpose of the '850 patent was to accommodate nighttime traffic -- in other words, the paucity of traffic, very low-level traffic.

Apple's expert opined on the continuous mode, which was not the DRX mode of operation that we accused of infringement. The difference basically is day and night, the difference between the invention and a simple method of operation during normal operating conditions.

So we believe that there was no evidence of non-infringement presented by Apple, and there was ample evidence of infringement in the DRX mode, the -- the lower traffic mode from which the jury should have found infringement. There simply was no countervailing evidence presented to the jury on the DRX mode of operation.

THE COURT: Is it not possible that though you say there was no countervailing evidence to the contrary, it's clearly within the jury's purview to believe or disbelieve, to give weight to or give no weight to the testimony of your witnesses, and should the jury have chosen within its rightful

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parameters to have afforded no weight or no credence to one of
your witnesses, even without offering anything, you don't make
your burden of proof and the Defendant still prevails?
         So I understand your argument about nothing to the
contrary. I understand your argument about the only evidence
before the jury is on my side. How do I get over the hurdle of
they might not have believed your side?
         MR. BUNSOW: I think that the hurdle must be overcome
by some showing of a basis for the jury to disregard that
testimony. When the record evidence is wholly on one side
without any contrary evidence whatsoever, there would have to
be a substantial showing that -- that the jury would be
justified in disregarding the only evidence before them.
         And I haven't seen that in the briefing. I haven't
seen anything presented by Apple that could support a
reasonable -- reasonable juror in disregarding the only
testimony of record in the case.
         THE COURT: All right, sir. What else?
         MR. BUNSOW: That's all I have, Your Honor.
         THE COURT: Okay. Let me have a response from the
Defendant.
         MR. MUELLER: Good afternoon, Your Honor.
Mueller. May I proceed?
         THE COURT: You may.
         MR. MUELLER: Ms. Vreeland will address the '321 and
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'850 issues --
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             THE COURT: All right.
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             MR. MUELLER: -- with Your Honor's permission.
             THE COURT: Okay.
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             MR. MUELLER: On the '143 patent, Your Honor, five
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   points.
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             First, these claims at issue provide the context, are
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    directed to a system in which the mobile makes a decision
   between using a dedicated and a common channel.
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             And if Your Honor will recall at trial, Core Wireless
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    took the position that this patent, along with the others, had
   been incorporated into the standard. This was the one where a
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    proposal had been made to ETSI by the inventor, and Core
    Wireless's expert, Dr. Olivier, conceded that proposal had been
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    rejected. That's the backdrop for the claims.
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             The particular claims at issue have two
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   means-plus-function limitations. One is a means for sending,
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    and one is a means for comparing. Both were construed by Judge
19
    Love. Both were reviewed by Judge Davis. And both Judge Davis
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    and Judge Love concluded that the corresponding structure for
21
    those claims included various parts of the control unit within
22
    the mobile device. That's the control unit 803, according to
    the patent specification.
23
24
             The description in the specification with respect to
   how that control unit works explicitly states in a passage that
25
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the Court adopted in the construction that it advantageously performs channel selection. And I would note, Your Honor, that that was also a section of the specification that Core Wireless proposed as part of the means for sending construction and did not object to when Magistrate Judge Love adopted that language as part of his claim construction and Judge Davis approved that, as well.

So we have a corresponding structure that involves channel selection and is bound up in the means for comparing and the means for sending. And there's really no dispute at all at trial that the mobile unit does not do that. The control unit within the mobile unit does not do that. The decision is made the network side of the larger cellular system so that channel selection requirement that was in both the means for sending corresponding structure and the means for comparing corresponding structure is not met.

Moreover, there was another second -- a second non-infringement defense that we offered at trial, and the jury was entitled to credit. And that is that the means for comparing limitation was not satisfied because the alleged way in which the Apple products were satisfying that limitation did not relate to channel selection.

The claim language is means for comparing four bases of said channel selection, and the proof that was offered by the Plaintiff was a measurement report. And the evidence was

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clear at trial that measurement report can be used for multiple
potential purposes by the network, and it wasn't necessarily
being used for channel selection.
         So the bottom line is we have multiple ways in which
the claim language was construed to require particular
structure, two different ways in which the jury could have
decided that it was not being met in the Apple products. And
this really has no basis to -- to conclude that every
reasonable juror would conclude both of those defenses lacked
merit. A reasonable juror can conclude that at least one, if
not both of those defenses, sufficed to find non-infringement
of the '143.
         And with Your Honor's permission, I'll move on to the
'022 and '664.
         THE COURT: That's fine.
         MR. MUELLER: With the '022 and the '664, there were
two defense that we offered at trial. The first was the claims
explicitly required a finite length filter, and the undisputed
proof, including from the Plaintiff's own expert, was what --
that the accused filter functionality was mathematically
infinite. And so the argument that was made was
notwithstanding it being mathematically infinite, it somehow
could satisfy a finite length filter.
         Well, Dr. Stark disagreed, and certainly the jury was
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entitled to decide that dispute against Core Wireless, the

plain language of the claim said finite length filter and the undisputed evidence that it was mathematically infinite.

So from that ground alone, the jury could properly conclude that there was no infringement.

There was a second ground, though, as well, and that's the claims required an indication of signal quality. And with respect to that, the accused functionality was a parameter called BEP_period2. And it was conceded that BEP_period2 was not actually sent, or at least there was no evidence of it being sent. I think Mr. Bunsow admitted as much just now.

So the argument was that the products are capable of using it. Well, there's two responses to that. First, it has never been sent, and there's no evidence that it will be sent. It's at least a fact question as to whether that satisfies a capable of requirement.

Second, there was not sufficient evidence that even if it were sent, it was an indication of signal quality. And, in fact, Dr. Stark testified he'd seen no evidence it was, and the Plaintiff's own expert offered no evidence that it was being used as an indication of signal quality.

So as with the '143, for the '022 and '664, we have two independent grounds for non-infringement, each of which a reasonable juror could have concluded sufficed to find non-infringement of those two patents.

THE COURT: All right.

1 MR. MUELLER: Thank you, Your Honor. 2 THE COURT: Thank you. 3 Ms. Vreeland? MS. VREELAND: Thank you, Your Honor. 4 I'd like to start with the '321, and we think there 5 are three strong reasons to deny the motion with respect to the 6 7 **'**321. 8 And the first is that these arguments have been waived. And this is quite significant here. There's a -- the 9 10 basis of the complaint is this statement in the closing that Mr. Mueller made that -- that there had -- that -- to respond 11 12 to the suggestion in Core Wireless's closing that -- that 13 Dr. Stark had offered no opinion on this key issue. 14 And, in fact, the very same part of the report that 15 was shown in the closing was also shown in Dr. Stark's redirect when the same issue was raised during his testimony. So we 16 17 have a situation here where not only was a claim of error 18 waived, but it was waived twice. 19 If Core Wireless thought there was something wrong 20 about the use of that part of the report to rehabilitate during 21 Dr. Stark's testimony, then it should have and was required to 22 raise an objection. It should have raised during that redirect 23 testimony that the claimed use of the report was -- was hearsay 24 and that it should not be permitted. But they waived it twice. 25 They didn't object during the testimony, and they didn't object

during the closing.

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So we think first, it's been waived. And we think secondly, that Apple's use of that part of Dr. Stark's earlier report was entirely proper under Federal Rule of Evidence 801, which is the hearsay rule. As Your Honor knows, a prior consistent statement is entirely admissible to rehabilitate a witness's testimony, and that was exactly the use of this part of the report.

And as Your Honor will recall, the -- one of the primary disputes for this patent was whether Apple's products ever transmitted over exactly two channels. And this was a significant issue because the part of the standard that Core Wireless was relying on, as you'll recall, was a part of the standard that was only in effect for six months during a six-month period in 1999, eight years before Apple even introduced the iPhone.

So on his direct testimony, Dr. Stark testified that he had seen no evidence that Apple's products ever used that very old part of the code that was in effect for six months in 1999.

During cross-examination, his testimony was impeached. He was impeached on the -- on the grounds that in his deposition he had said that he had no opinion on the issue. And so it was -- once there was a suggestion made that Dr. Stark had no opinion on this issue, it was entirely proper

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to rehabilitate that testimony with the prior inconsistent -the prior consistent statement in his report. He said in his report the very same thing he said on direct, that he had seen not -- no evidence that Apple's accused products ever used that very old part of the standard in effect for six months.

So we have a situation here, we think, where what's complained about was entirely proper. It was a prior art consistent statement, admissible under Rule 801. It was not objected to when it came in during the redirect. It was not objected to when it was referred again in the closing.

And finally, we just underscore that we think that even if Core Wireless could prove an error, and we don't think they can because of the waiver and because of the proper use of the statement, but even if they could show an error, there's no way that that rose to the level of prejudice that would be required for a new trial. This was one statement in a 40-minute closing. It was -- Your Honor instructed the jury that closing arguments were not evidence.

And I think most telling of all is the fact that in its reply brief on this issue, Core Wireless concedes that Apple could have used Stark's testimony, rather than reshowing his report. And, of course, there can really be no difference between testimony and a report that said the same thing.

And, Your Honor, we'd also underscore that this was but one of multiple issues. There were three -- Dr. Stark gave

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three reasons why this patent was not infringed. He -- he
testified that Apple's products didn't use the exactly two
channels that was required by the claims. He explained that
Apple's products didn't use the two spreading codes required by
the claims. He required -- he explained that Apple's products
didn't change power levels as required by the claims.
         So this was one statement in a closing related to one
of multiple issues, and we think clearly waived.
         And I would move on to the '850, unless Your Honor has
any questions?
         THE COURT: Go ahead, move to the '850.
         MS. VREELAND: And on the '850, Your Honor, we think
that here, Dr. Knightly's evidence strongly supported the
jury's finding of non-infringement.
         Core Wireless said in its briefs and it said here
again, it's made the claim that Apple only showed evidence
of non-infringement in continue -- what Core Wireless has
called the continuous mode of operation. And they repeatedly
claimed that Apple produced no evidence of non-infringement
in this dis -- what they call the discontinuous mode of
operation.
         And Your Honor may remember references to something
called the MAC inactivity threshold timer at trial. Core
Wireless's theory at trial was after that timer expires, then
the products go into something that Core Wireless called
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discontinuous mode. And they claim that there was infringement in this discontinuous mode.

But there was strong evidence from Dr. -- Dr. Knightly that that was not the case. And I would refer Your Honor for example, to Dr. Knightly's testimony on March 13th, on Page 36. He was asked about exactly this situation where Core Wireless claims that there's infringement, the situation where the MAC inactivity timer has expired. And he explained how in that situation, the products wouldn't infringe.

So there was strong testimony from Dr. Knightly supporting the jury's conclusion of no infringement, both in a situation when the products are in what Core Wireless calls continuous mode and when the products are in what Core Wireless has called discontinuous mode.

And, in fact, he offered multiple grounds for that conclusion. As you may remember, there were three key parts of the claims. You've got to determine one of these virtual TTIs, you've got to check to see if there's a transmission in a current TTI, and then there's a conditional step, if there's no transmission, you've got to impose a waiting associated with the virtual TTI. And Dr. Knightly explained how those steps are not met by the products. So there were multiple grounds for the conclusion of non-infringement by the jury.

THE COURT: Thank you.

MS. VREELAND: Thank you.

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THE COURT: Mr. Bunsow, do you have anything else --
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    anything else to add before we move on?
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             MR. BUNSOW: I do, Your Honor, briefly.
             As to the '143, the problem was stated again by
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    Mr. Mueller, respectfully, when he said -- and I wrote it
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    down -- the decision is in the handset.
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             If you look at Claim 17 and 21, the decision is not in
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    the handset. It is not required in the handset at all. And
    yet that was their basis for non-infringement. All that has to
    happen in the handset is that a request is generated, and the
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    claim language is specifically the following: A request is
    generated for basis of channel selection. There is no actual
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    channel selection in the handset.
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             And that argument is wrong, and that's the argument
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    that was used with the jury in order to support
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    non-infringement.
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             On the '022 and the '664, BEP period2 is in the
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    standard. It is required that the products be configured in
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    order to receive that parameter. There is no dispute about
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    that.
           There was no dispute about that. Apple's witness
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    admitted that. Our witness proved it. Compliance requires it.
22
             So since the '022 and '664 patent claims are apparatus
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    claims and the accused products are configured to receive that
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    parameter, there is infringement.
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             On the '321, we're not talking about rehabilitation
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here of anything. Dr. Stark said in his deposition and in
direct testimony that he had no infringement -- or he had no
opinion on whether the R99 mode infringes. What they offered
from his expert report is that he did not believe Mr. Chandler
had proven infringement. Those are two totally separate
considerations. This wasn't a situation of rehabilitation at
all, although it was presented as that, and certainly they
attempted to use it as that.
         THE COURT: Aren't you asking me to grant a new trial
there based on attorney argument during closing?
         MR. BUNSOW: Based on attorney argument in part, but
also based on the display to the jury of a document that was
not admitted into evidence and a mischaracterization of that
document. Obviously, displaying the document carries a lot
greater weight than the attorney simply saying it.
         THE COURT: What's -- what's your response to
Defendant's argument that there was no objection raised, and,
therefore, that was waived?
         MR. BUNSOW: It wasn't waived because the document was
never offered into evidence. We obviously would have objected
to it if it was offered into evidence. Your Honor's
instructions were very clear that to the extent that there was
anything -- anything in the closing arguments that might be
controversial, that was to be brought up in advance. This
wasn't. Had it been brought up in advance, obviously, we would
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have dealt with it, but it wasn't.
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             And so I don't believe there was any waiver here.
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             THE COURT: Anything else, Mr. Bunsow?
             MR. BUNSOW: No, Your Honor, that's it.
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             THE COURT: Okay. Thank you.
             MR. BUNSOW: Thank you.
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             THE COURT: All right. Any additional reply from
    Defendant?
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             MR. MUELLER: No, Your Honor.
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             THE COURT: All right. Then let's move on to Apple's
   motion for JMOL of invalidity, or in the alternative for a new
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    trial on invalidity.
13
             MR. MUELLER: Thank you, Your Honor. Just briefly on
    this, I think we'll primarily rest on our papers, but this is a
14
15
    conditional request. To the extent that the jury verdict of
    non-infringement is left undisturbed, then our motion is moot.
16
             THE COURT: I understand.
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18
             MR. MUELLER: And we believe that only in that
19
    circumstance where it were disturbed, that the logic that would
20
    require disturbing it would also invalidate the claims because
21
    we believe we demonstrated at trial that for each of the
22
   patents-in-suit, to the extent the accused functionality were
23
    covered by the claims, there was prior art that would equally
24
    cover the claims under the same theory.
             And so we'll rest on our papers in terms of how that
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1
    was accomplished. I'm happy to answer any questions Your Honor
   has --
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             THE COURT: No.
             MR. MUELLER: -- but otherwise it's really a
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    conditional motion.
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             THE COURT: So said another way, if Mr. Bunsow gets a
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    new trial on infringement, you want a new trial on in -- on
    validity?
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 9
             MR. MUELLER: Correct. Thank you, Your Honor.
10
             THE COURT: All right. Mr. Bunsow, do you have
11
    anything on this motion?
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             MR. BUNSOW: I do, Your Honor.
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             We have taken the time to go through the bases for
    invalidity, and basically the showing at trial would not
14
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    support an invalidity finding in this case. We briefed that.
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    I'd be glad to articulate our arguments in that respect, but
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    fundamentally, the invalidity position for the '143 patent is
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    insufficient to prove invalidity by clear and convincing
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    evidence. It's -- it's really as simple as that.
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             THE COURT: All right.
21
             MR. BUNSOW: And we've detailed that argument in our
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   briefing, as well.
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             THE COURT: All right. Thank you.
24
             Okay. I'll next hear argument on Apple's motion to
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    lift the stay and dismissal and/or summary judgment on the
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portfolio contract and the unjust enrichment claims. MR. MUELLER: Thank you, Your Honor. As context, these claims were heard in part at trial and decided by Your Honor, but I'll -- if I could, I'll go back before trial. THE COURT: Yeah, we're talking about the claims that were not heard at trial that were stayed by Judge Love, correct? MR. MUELLER: Correct. But importantly, Your Honor, the same contract theory underlies the ones that were heard at trial. So if I could back up to the pre-trial proceedings to put these in context. Midway through discovery, Core Wireless amended their pleadings to add these claims, and they added contract claims and unjust enrichment claims based on the theory, if I could summarize it, that Apple had an obligation to either negotiate to take a license, or to actually take a license to the Core Wireless patents, both the full portfolio and the patents-in-suit, by virtue of Core Wireless and Nokia having declared those patents to be standard essential. And based on that premise, there was breach of contract arguments, as well as unjust enrichment arguments with the latter based on the theory that Apple was being unjust -unjustly enriched by its use of the patents without engaging in negotiations and taking a license. That, I think, is a fair

characterization of the thrust of the -- the theories.

Judge Love decided before the trial to stay the portfolio claims and to stay the unjust enrichment claims in their entirety. And he did so in response to a motion to dismiss that we had brought in which we argued there is simply no basis for the contract at issue in this case, and there's multiple problems with the unjust enrichment claims, including that they're preempted by the Patent Act.

And, again, Judge Love, in response to that motion, stayed the portfolio claims and stayed the unjust enrichment claims in their entirety. And what proceeded to trial was the contract claims as applied to the five patents that went to trial before Your Honor. And Your Honor, after hearing all the evidence at trial, and they had a full and fair opportunity to present their view of that contract, concluded there was no contract sufficient to go to the jury.

And, in fact, there really is no contract. There was never an agreement between Apple and anyone, but in particular, Core Wireless, to pay them under a license or to negotiate a license to patents simply because Nokia had declared these patents as essential.

And I think the case has demonstrated one of the reasons why that theory never really made a lot of sense because the theory would require a -- a product supplier to go take a license or to negotiate a license just because a

patentholder said itself that its patents were essential.

The -- the first time that a decisionmaker -- a third-party decisionmaker conclusively decided one way or the other if these patents were essential were in this case where the jury, subject to Your Honor's review, decided they were not essential and not infringed.

So it wouldn't make a lot of sense to agree to pay someone just because they said to you their patents are essential without any gatekeeper verifying that statement or any third party testing it. So there really was no contract. The evidence at trial demonstrated there was no contract, and we believe Your Honor properly refused to send that claim to the jury.

The portfolio claims, which have been stayed, are based on exactly the same theory, exactly the same theory.

THE COURT: Let me ask you this, Mr. Mueller. For purposes of argument, assume that you're exactly right, that the stayed claims or portfolio claims are based on the same theory, does the fact that they're based on the same theory mean that I should grant judgment against the Plaintiff without them having their day in court, without them being able to present evidence? I mean, how does -- how does the adjudication of the claims that were tried in and of itself dispose of claims that were stayed and by the nature of being stayed were precluded from going through the dispositive trial

1 process? 2 MR. MUELLER: Yes, Your Honor, for three reasons. 3 The first is the contract that's been alleged for the portfolio is precisely the same contract that was alleged for 4 the five patents-in-suit, precisely the same contract. And 5 they had a chance to prove up that contract at trial and 6 didn't. 7 I'd also note, Your Honor, they did not move in 8 post-trial proceedings to alter Your Honor's decision to not 9 send that claim to the jury. There's been no request for 10 11 post-trial relief on that. 12 And, in fact, this morning we were before Judge Love 13 on very similar issues. 14 THE COURT: So I understand. 15 MR. MUELLER: And Mr. Bunsow, I believe, stated to Judge Love that judgment should properly enter for Apple on 16 17 those contract claims in light of the failure to move. The failure to move on those claims and Your Honor's 18 19 decision on those claims was predicated on precisely the same 20 contract. And if it doesn't exist for the five, it doesn't 21 exist for the 1,200. There's never been any showing by Core 22 Wireless that there's some other contract that would apply to 23 the portfolio that didn't apply to the five. 24 And the third point, Your Honor, is if there had been

a contract, if there had been a contract, Your Honor could

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properly conclude that the application of that contract to the
1,200 patents has not yet been the subject of discovery in
trial. We agree.
         But the threshold question is, is there a contract?
And on that threshold question, there is none. It's exactly
the same theory for both the five and the portfolio.
a full and fair opportunity to prove up that claim, didn't do
so, and have not moved for any form of post-trial relief.
         And so we believe judgment, as it enters against the
five, will foreclose the portfolio, as well, because there's
never been any suggestion whatsoever that there would be a
different separate contract applicable to that larger
portfolio.
         THE COURT: So you're saying that judgment on the five
that were not stayed is based on there being no contract -- no
underlying contract at all, therefore, whether it's those five
or the remainders of the portfolio that were stayed, the result
is the same?
         MR. MUELLER: That's --
         THE COURT: Is that your argument?
         MR. MUELLER: As we understand Your Honor's order,
that's exactly what we think happened at trial, and we believe
the logical implication of that would be to foreclose the
portfolio claim. And, again, that decision has not been the
subject of any post-trial relief. And we think it does
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    foreclose the larger portfolio.
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             If they had prevailed on that claim at trial, there
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    would be a further question as to how do you apply that
    contract to the 1,200. But if there is no contract for the
 4
    five, there can't be any contract for the 1,200.
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             THE COURT: All right.
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             MR. MUELLER: On --
 8
             THE COURT: Go ahead.
             MR. MUELLER: -- on unjust enrichment, Your Honor,
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    we've briefed the issues, but there's multiple problems,
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    including the -- the real premise of the claim is that Apple is
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   being unjustly enriched by virtue of using patents, but that's
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    a patent infringement claim under a different label, and it's
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   preempted.
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             There's also additional problems, as well, but we'll
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    rest on our papers with respect to those.
             THE COURT: All right. Mr. Bunsow?
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             MR. BUNSOW: Thank you, Your Honor.
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             First, I think it's important to understand what the
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    contract is for the portfolio claims for the stayed claims and
21
    how that impacts both the contract claims and the unjust
22
    enrichment claims.
23
             Basically, there are 1,200 patents that were declared
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    essential to ETSI.
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             Now, counsel just said that the five patents-in-suit
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were found not infringed, and, therefore, there was no
    obligation to take a license to those five patents. And on the
    state of the record, that is true. To the extent that patents
    are not infringed, there is no obligation to take a license.
             However, the obligation that we're talking about
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    actually starts many steps before that because if it was the
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    intention of ETSI that an IPR holder like Nokia must prove
    infringement five patents at a time, nobody would live long
    enough to come to the end of that process. That is clearly not
    what the ETSI obligation is all about.
11
             Section 6.1 of the ETSI regulations state that IPR
    holders who declare standard essential patents are entitled to
13
    fair compensation. Apple --
14
             THE COURT: So let -- let me interrupt you a minute.
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             What you're telling me is that because there was no
    infringement, there was no breach of contract?
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             MR. BUNSOW: Yes.
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             THE COURT: And as to the remainder of the stayed
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    patents, there's not been a determination of infringement or
    non-infringement, therefore, they're entitled to be litigated?
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             MR. BUNSOW: Yes.
22
             THE COURT: How do you respond to Mr. Mueller's
23
    argument that it's not conditioned on infringement or
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    non-infringement that there was no underlying contract, and if
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    there's no underlying contract of part of the portfolio,
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    there's no underlying contract to all of the portfolio?
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             MR. BUNSOW: Well --
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             THE COURT: There's a -- there's a disconnect here
    somewhere.
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             MR. BUNSOW: There -- there is. And the -- the
 5
    disconnect is what I described in the beginning, that you don't
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7
    negotiate under the ETSI IPR rules five patents at a time.
 8
    That's the whole point.
             An IPR owner like Nokia with 1,200 patents commits
10
    those for license on the understanding that there will be good
11
    faith negotiation by a user like Apple for a license on fair,
12
    reasonable, and non-discriminatory terms.
13
             The whole purpose is to avoid this piecemeal five
14
    patents at a time type of determination. So the -- the
15
    underlying obligation is a good faith negotiation vis-a-vis the
16
    companies on a broad basis, not on an individual
17
    patent-by-patent basis.
18
             THE COURT: Let me ask --
19
             MR. BUNSOW: Nokia would never ask that -- that Apple
20
    negotiate FRAND rates on one patent at a time.
21
             THE COURT: Let me --
22
             MR. BUNSOW: Now, Apple asked that.
23
             THE COURT: -- let me ask you this --
24
             MR. BUNSOW: Sorry.
25
             THE COURT: -- let me ask you this.
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If these remaining stayed claims were to be litigated,
would you intend to submit substantially the same testimony in
evidence in support of them, or are you telling me that having
lost on these five, you'd go out and find other evidence, other
witnesses, and other testimony? I mean, are we talking about
the exercise of hearing the same things if these do survive,
just to come to the same result, or is there something
different out there that would come to trial, if there was a
trial, on these stayed claims at a later date?
        MR. BUNSOW: There -- some of the evidence,
admittedly, is the same. Apple's actions, for example,
would -- would likely be the same. But the presentation would
include the value and derivation of the portfolio.
         When we're talking about the portfolio, we're talking
about something far more expansive and different than we're
talking about in terms of the five claims.
        THE COURT: And that -- that's a valid point. I'm not
saying would the damages component be the same. I'm saying
would the liability component be the same?
        MR. BUNSOW: And I don't believe it would be the same,
Your Honor, and the reason --
         THE COURT: You do or you don't?
        MR. BUNSOW: I don't believe it would be the same, and
the reason it would not be the same is that the lia --
liability component would include the -- the portfolio
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evidence, and -- and not -- obviously portfolio from a quantity standpoint goes to damages, but it also goes to liability and whether Apple was reasonable in refusing to negotiate.

For example, Apple could have been very reasonable in refusing to negotiate for one, two, three, four, five patents, but when you have a company like Nokia with a decade's old history of developing these technologies and you have 1,200 patents, that is a totally different consideration. We never were able to take discovery on Apple's view of the portfolio of Nokia or -- or Nokia's view of the portfolio for that matter.

But the reason that ETSI imposes this obligation is to avoid exactly what happened in this case and relieve the parties from the necessity of going through what we went through in this case.

So the evidence is different, and it certainly very easily and I believe would result in a different determination. And I would just point out that in this case, the -- the jury was asked to find whether Core Wireless, aka Nokia, had acted properly, and they found that we had acted properly.

The flip side of that that they didn't decide is that Apple did not act properly. So I think that would support the argument also that in the -- in the portfolio context, they could very easily come to a different conclusion.

THE COURT: All right. Thank you.

Mr. Mueller, anything else to add?

1 MR. BUNSOW: The unjust enrichment, may I address that briefly? 2 3 THE COURT: Yeah. That's my mistake. Let's go ahead and cover the unjust enrichment. 4 MR. BUNSOW: So on the unjust enrichment, the -- the 5 benefit is that from 2009, when the first iPhone was released, 6 7 Apple has been able to represent to networks, to users, to interchanges that these patents practice the standards. 8 THE COURT: How is your unjust enrichment claim 9 10 anything other than a patent infringement claim in state law 11 clothing? I mean, how is it anything different? 12 MR. BUNSOW: It is a benefit that they have received 13 by the representation that they cover the standard. It is not 14 a patent infringement claim. By saying that they are authorized and able to comply 15 with the standard, they have received certain benefits. That's 16 17 irrelevant to whether or not they infringe the patents. It has 18 nothing to do with the patents. 19 The fact of the matter is they should have been negotiating with Nokia at that time in order to make those type 20 21 of representations. They were not. They chose to stonewall 22 Core Wireless for over two years while they continued to make 23 those representations. They continue to make them through 24 today. So it's -- it's a different benefit. It's not centered 25 in a patent infringement claim.

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THE COURT: Well, I thought in your briefing you said
it was based on the failure to pay?
         MR. BUNSOW: Yes.
         THE COURT: But now it sounds like you're telling me
that it's some kind of a misrepresentation theory. So which --
which is it?
         MR. BUNSOW: It's both, Your Honor. It's both.
         THE COURT: All right.
         MR. BUNSOW: It's -- it's a failure to pay in order to
properly make the representation.
         THE COURT: Okay. Anything else on unjust enrichment?
         MR. BUNSOW: No, Your Honor.
         THE COURT: Let me hear from Apple in response on the
stayed claims and anything else on unjust enrichment and then
we'll move on.
         MR. MUELLER: Thank you, Your Honor.
         A few points on the stayed claims. The first is the
premise of this set of claims from the beginning has been that
it would be a way for Core Wireless to obtain a remedy without
proof of infringement.
         Now, I think there was a statement made just now that
the claims failed because of non-infringement. That's not how
we have understood those claims and how they've been presented.
In fact, they've been consistently argued over the last two
plus years as claims that don't require a merits showing on the
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That is to say the thrust of these claims is that once Nokia and Core Wireless declared the patents to be essential, Apple became obligated to take a license or to negotiate a license with Nokia and Core Wireless without proof of infringement and validity on the merits and an adjudication of such.

Our understanding of these claims from the beginning has been that they do not turn necessarily on patent judgments, in terms of infringement and validity, but instead that they are triggered -- these duties, according to the Plaintiff, are triggered by declaring a patent to be essential.

No Court has ever adopted that logic, no one. ETSI has never said that. No standards organization that I'm aware of has ever said that a contractual obligation arises by virtue of a patentholder itself unilaterally declaring patents as essential.

If you have a patent and you want a remedy on it, you have to prove your case in court. And nothing that ETSI has said, nothing that any Court has ever said changes that basic requirement of proof.

And there's a good common sense reason for it. You don't necessarily have to accept at face value what a patentholder says with respect to their patents. They may say to you these are important, these are essential, and you can have a discussion about that. If you choose to disbelieve the

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patentholder and not to take a license, you're leaving yourself at risk. They could sue you for infringement, and that's the risk you take. But you're not obligated to accept at face value their representation.
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And I think the suggestion is being made that how could you possibly put patentholders to the trouble of suing five at a time. Well, this case shows exactly why. They started out with 14 patents -- 14 patents in this case, and have prevailed on none.

And so if Apple had accepted at face value the representation made at the beginning, you need our 14 patents, they would be paying money for patents that they're not using. As time has gone on and the proof has come in, it's demonstrated that all 14 are not being used.

It's very good common sense reason why this contract would never exist, but it doesn't exist, and that's the important point.

The same contract theory underlies the five and the 1,200. I don't think Mr. Bunsow suggested there be any new evidence on the contract. I think what he was saying, if I understood him correctly, is that the application of that theory to the 1,200 might be different if you were to allow the case to proceed.

But the threshold question is, is there a contract?

Your Honor concluded after they were given a full and fair

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opportunity to present that contract that there was none. if there's no contract for the five, there's none for the 1,200 either. And the claim fails necessarily because they were unable to prove that threshold question of the existence of a contract and have not moved for post-trial relief on Your Honor's determination that it was insufficient to send to the jury. So for those reasons, we think the contract claims

should be dismissed, and that would allow for final judgment in the case as a whole.

On unjust enrichment, the only thing I would add is The statement that Apple has advertised its products as supporting the standard without paying suggests that Core Wireless has a right to the standard. They don't. They don't own the standard. Nokia doesn't own the standard.

What they own are patents. And to the extent they can prove in court that those patents cover portions of the standard, they can request patent remedies for those patents. They've not been able to do so to date, but if they were ever able to do it, they could request a patent remedy.

Unjust enrichment law does not provide any opportunity to otherwise go after Apple for using the standard. The only rights they have are patent rights. And to the extent that they use unjust enrichment to go after the same conduct, it's preempted by the Patent Act.

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             THE COURT: All right.
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             MR. MUELLER: Thank you, Your Honor.
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             THE COURT: Anything else, Mr. Bunsow? Isn't unjust
    enrichment an equitable remedy --
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             MR. BUNSOW: It is, Your Honor.
 5
             THE COURT: -- if I remember that far back to law
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 7
    school?
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             MR. BUNSOW: Yes. Yes, it is.
             THE COURT: And why would an equitable remedy prevail
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    here when a legal remedy has been found to be absent or
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    wanting? Are you telling me that there is no remedy at law
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    here, and, therefore, equity should be invoked?
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             MR. BUNSOW: I believe that you can have both equity
    and legal remedies for different causes of action. So the
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    legal remedy would be the breach of contract claim. The unjust
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    enrichment claim really goes to a different set of facts and --
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    and a different legal theory.
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             If I might, counsel said that you're not entitled to
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    compensation until you prove validity and infringement, and
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    that's certainly true in an arm's length situation. We're not
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    talking about an arm's length situation. We're talking about
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    people who have joined an organization called ETSI and who have
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    committed -- committed to honor the obligations that ETSI
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    imposes.
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             Section 6.1 specifically says that IPR holders are
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    entitled to fair, reasonable, and compen -- fair, reasonable,
    and non-discriminatory compensation for their intellectual
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   property rights. There is an obligation by ETSI owners that
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    use these standards that those IPR rights support to make that
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    compensation. This is not an arm's length situation in the
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    normal -- normal situation.
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             THE COURT: But, I mean, my experience has always been
    that unjust enrichment is asserted as an alternative theory to
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   breach of contract, and either you say that the Defendant's
   breached our contract, and if for some reason there's a
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    technical flaw that keeps the contract from being enforceable,
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    then based on rules of equity, you're still entitled to recover
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    because otherwise, the Defendants received an unjust
    enrichment.
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             Now, as to the five claims that went forward at trial,
    you alleged breach of contract, but to my knowledge, you never
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17
    alleged unjust enrichment there.
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             MR. BUNSOW: I believe you're correct, Your Honor.
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             THE COURT: And yet you're wanting to -- so by --
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    does -- does the fact that you failed to assert unjust
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    enrichment in the alternative to your breach of contract
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    theories as to those that have been put to trial and resolved,
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    does that in any way preclude you from trying to raise it in
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    the future?
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             MR. BUNSOW: No, I don't believe it does because the
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unjust enrichment claim is based on the benefit to Apple of
representing itself to be authorized and standard compliant,
and that really is a much more pervasive representation that
goes to the portfolio claim. It's -- it's -- it's much more
based in the portfolio claim as -- rather than individual
patents, per se. So that's one significant difference --
         THE COURT: Tell me --
         MR. BUNSOW: -- but the --
         THE COURT: Tell me, again, how the portfolio claim --
the entire portfolio should be thought about by the Court
differently than the five that have been tried. Tell me why if
there are 1,200 in the portfolio, why it's not 1,200 widgets
and five widgets have already been taken out of the box and
dealt with, and the same thing will happen to the other 1,195
widgets that are left in the box. Tell me why part and parcel
of being the portfolio makes that different than the five
claims that have been to trial.
         MR. BUNSOW: Well, there's -- first of all, there's
been no determination vis-a-vis actual infringement of the
1,200 claims.
         THE COURT: Granted. They were stayed. I understand
that.
         MR. BUNSOW: Okay. All right. And the other thing is
that the 1,200 claims in the context of IPR dec -- declarations
to ETSI is far different than a -- an IPR declaration under
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    five claims. And what -- what we're saying is that the
    obligation would be far different. The -- not only the
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   magnitude of the obligation, but the -- the fact of that
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    obligation would be far different.
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             We've never been able to do any discovery on Apple's
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    approach to a portfolio of 1,200 patents and whether or not
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    they believe they had a contractual obligation. It's -- it's a
    difference in magnitude, but it's also a difference in fact.
 8
             THE COURT: All right. Anything else?
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             MR. BUNSOW: Nothing else, Your Honor.
11
             THE COURT: All right. Let's go on to Apple --
12
    Apple's motion for attorney's fees and bill of cost. And I
13
    assume this is under 285?
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             MR. MUELLER: Yes.
15
             THE COURT: All right.
16
             MR. MUELLER: Thank you, Your Honor.
17
             And on our motion for fees and costs, as we've
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    articulated in the papers, we believe under the Octane
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    standard, we meet the standard, both as a matter of the
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    substantive strength of the case and also the manner in which
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    it was litigated.
22
             The Supreme Court's test asked us to look at both what
23
    happened, the outcome in the case, and how we arrived at that
24
    outcome. And we think taking both of those criteria in the
25
   balance, we meet the standard for fees.
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In terms of what happened, this is a case in which 14 patents were asserted, and not just for brief periods of time, but 14 patents for long periods of time over the course of the last three years. Over 170 claims were asserted in those 14 patents, and Core Wireless prevailed on -- on none of them, subject to Your Honor's review today.

We're not aware of a case in which that many claims have been asserted -- that many patents have been asserted with zero being found to be infringed and valid. So the magnitude of the outcome in the case alone demonstrates that this is a -- an exceptional case that is set apart from others in the words of the Supreme Court.

That's also true with respect to these contract claims, as we already discussed in the last -- in the context of the last motion.

A theory was advanced of a breach of contract for which no contract existed, and we believe that also is properly considered as part of the outcome of the case.

In terms of how we arrived at this outcome, as our papers articulated, over the course of the last three years, we've had to deal with moving target allegations on a series of different issues. And you don't have to take my word for it, there's been rulings on these issues.

So, for example, a Daubert ruling that struck a damages theory that then was submitted again in a supplemental

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report which Judge Love struck on the ground that it was an attempt to redo a theory that he had precluded. Judge Love also struck a Doctrine of Equivalents argument that was made without any preservation of Doctrine of Equivalents being made previously. We had an instance where a new expert opinion was offered at 7:00 p.m. on the night of a deposition on redirect testimony from Plaintiff's counsel after the expert had admitted an error earlier in the day. We had a report being served to us on Day 3 of an expert deposition -- a supplemental expert report being submitted on Day 3. THE COURT: What kind of sanctions did Judge Love impose at these various steps along the way? MR. MUELLER: The sanction for what I just described, Your Honor, was to strike the report; to strike the technical DOE opinion, the Doctrine of Equivalents opinion; to strike the damages report. There were no other sanctions imposed, but there was a -- a strike of the relevant expert testimony. THE COURT: But nothing declared by the Court to be a sanction per se attributable to the tenor of the conduct you're now highlighting for me? MR. MUELLER: Correct. That's correct, Your Honor. That's correct. As we've also noted in our brief, Your Honor, there

was the violation of Your Honor's motion in limine rulings at

trial. And I won't belabor some of the other issues that we've laid out, but we do think that some of the accusations that have been made don't rise to the level of professionalism that we all try to meet.

So we think if you put it all in the balance, the how the case was litigated prong also supports a determination of fees taken along with the outcome in the case, and -- that for both of those reasons, what happened in terms of the number of patents that were found to be non-infringed, the 170-plus claims found not infringed, as well as the conduct the litigation would serve to increase the fees and the burden on the parties and the Court.

THE COURT: Let me ask you this, Mr. Mueller. Under your reading of the Supreme Court's opinion in Octane Fitness and your reading of the Apple statute under Section 285, is it an all or nothing proposition for the Court, or does the Court have the latitude and discretion to award fees at something less than a hundred percent?

MR. MUELLER: I believe Your Honor does have the discretion to do that and -- and could in Your Honor's discretion decide to award something less than what we have requested.

THE COURT: And if the Court granted your request and shifted fees to the Plaintiff, unless the Court, exercising its discretion reduced that, what would a hundred percent of the

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    fees be in this case in a dollars and cents figure?
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             MR. MUELLER: We've submitted, I believe, under seal
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    the -- the answer to that question. I -- with my -- may I
    confer with my client briefly, Your Honor, just to --
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             THE COURT: I mean, we're talking about millions of
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    dollars, right?
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             MR. MUELLER: The answer is yes, Your Honor.
   number that we've submitted for Your Honor for the three years
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    of litigation is approximately $10 million. That, I would
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    note, Your Honor, is less than the actual fees incurred. And
    we've made an effort to cut back in two respects. One we've
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   been very, very careful to exclude fees attributable to patents
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    that were dropped that we promised not to seek fees for as part
    of a stipulation with Core Wireless.
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             Second, we've also tried to be conservative in our
    request and have accordingly limited the request to the time
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    keepers that spent the most time on the case, not all of them.
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             I will note, Your Honor, that at trial, there was
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    testimony from Core Wireless that they had spent substantially
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    in excess of that figure. And so I think imbued in the context
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    of that evidence, it -- it's further corroborating its
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    reasonableness.
             THE COURT: Let me ask you this, Mr. Mueller. Last
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    week, interestingly enough, I heard argument on post-trial
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   motions in another case involving your client, not represented
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by your firm, nor any of the counsel at counsel table present. But there, the jury returned a verdict -- a sizeable verdict in favor of the Plaintiff, and the Plaintiff stood where you are today asking me to declare that that was an exceptional case and to order Apple to pay the fees of the Plaintiff which were also several million dollars. Apple argued, I think, fairly eloquently that exceptional is exceptional, and it's not the every day push and shove of litigation that results in a winner and a loser, but it's got to be beyond that, and it is, to quote the Supreme Court, truly rare. Were they wrong there given that to the casual observer the overall -- the overall scope and tenor of the two trials is not that different? Certainly there are differences, but in a -- from a high level view, they were two well fought, hard fought cases that came down with completely opposite results. But why is -- why is Apple right here, but they're not right there or vice versa? MR. MUELLER: Absolutely, Your Honor. Two points. First, it absolutely is a high standard, and I think that it was appropriate for counsel to say that last week, and I'm not saying anything different today. It is a high bar to meet. is the unusual case, but we do think this is the unusual case. And this -- it was not a case in which one or two or three patents were asserted and there was a loss on those. It's 14

patents asserted for a period of years.

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Moreover, we believe we demonstrated much earlier than trial that there were problems and deficiencies with those patents that required them to be dropped, yet the case continued and the fees continued to run. And we think that if you take a magnitude -- that number of patents, 170 plus claims, and continue to litigate them for years in the face of substantive deficiencies that were laid out in our discovery responses and our invalidity contentions, that at the conclusion of that case, there needs to be a -- a consequence for continuing to litigate at that level of volume of patents.

It's -- we're not aware of any case in which this many patents and this many claims resulted in nothing, resulted in zero claims found infringed and valid. So we do very much agree, it's a high bar, it's a high standard. But this is the unusual case that meets that standard because of the outcome of the case and the way in which it was litigated.

THE COURT: You're not telling me that it's unusual in patent litigation for there to be an early assertion of patents that through the discovery process are shown not to be applicable and drop out along the way so that you go to trial on a fewer number than the initial assertions represented? MR. MUELLER: Not at all. Not the all. That's

obviously very common.

What is unusual, Your Honor, is to have this number of

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patents go all the way through without any claims being found
infringed and valid. It's also unusual to see this level of
moving target allegations throughout the course of the case
which we think was attributable to the weakness of the
assertions in the first instance.
         And not all of these were a function of discovery,
revealing that the facts weren't there. As Your Honor saw at
trial, the premise of the case was that the patents cover the
standard which are public documents. And although there is
certainly a question as to whether the standard sections at
issue were implemented in the Apple products and the chips
supplied by Qualcomm and Intel, there's also the threshold
question of whether the patents cover the standard at all.
         And we articulated in discovery responses early in the
case reasons why they didn't, and yet the case continued, the
case continued.
         THE COURT: All right. Thank you, Mr. Mueller.
         MR. MUELLER: Thank you, Your Honor.
         THE COURT: Mr. Bunsow, a response?
         MR. BUNSOW: Thank you, Your Honor.
         I'd like to use my slides in responding to this one,
so if I can have a moment bring them up?
         THE COURT: Certainly.
         MR. BUNSOW: So the -- the seminal case in this
district so far on post-Octane Fitness is Judge Dyk's decision
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in August of 2014, Stragent versus Intel Corporation. And Judge Dyk makes several observations and sets the standards for considering attorney's fees motions.

First, awards of attorney's fees in patent cases should be reserved for rare and unusual circumstances. seems we all agree on that.

Second, consider the totality of the circumstances. No kitchen sink approach. I believe the litany that you just heard is exactly that, simply a kitchen sink approach of complaints.

Third, mere losing is not a relevant consideration. The fact that we did not win on any of the asserted patents or asserted claims is not a relevant consideration.

Fourth, independently sanctionable conduct is not enough. And let me digress here and say that I was very chagrined by the sanctions that we received at trial. I'm going to talk about that in a few minutes. It had a dramatic impact on the case. And I just want to assure you we have other trials coming up that I have personally taken action that will ensure that that does not happen again. But we were sanctioned for that, and -- and it hurt us substantially.

And Judge Dyk observes in the fifth consideration individual actions or arguments such as those that merit sanctions should not be addressed by a Section 285 finding. is the case as a whole. And, of course, the reason is it would be duplicate punishment.

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Sixth, conduct of the winning party is relevant. Awarding fees is a matter of equitable discretion. And I'm going to be talking about some of Apple's actions in this case, starting with the very beginning of the case. And I believe they fully explain why this case wasn't reduced quicker in the context of the case as it approached.

So Apple's arguments are really a kitchen sink approach. They've come up with a dozen or so complaints about how the case was litigated. In fact, the case was litigated in a collegial and cooperative manner.

We had two motions to compel that we brought in this case over three years, two motions to compel. And our first motion to compel was granted because Apple refused to make production of documents. And that motion to compel was granted.

The second one that they complain about resulted as a result of the PA Consulting reports. That was the only matter that we were not able to come to agreement on between counsel. I mean, Mr. Mueller and I talked frequently in this case, and I think he would agree that on almost every situation, we were able to come to agreement in a collegial and cooperative manner. That's the way I litigate. That's the way this case was litigated.

PA Consulting reports was different. A, because they

1 were hidden, and, B, because we found out about them very late in the process, and they initially refused to produce them. 2 3 They claim PA Consulting did not want them to produce and that they were confidential. We contacted PA Consulting. They said 4 no such thing. We got permission from PA Consulting. Apple 5 still refused to produce them. That's when we brought our 6 7 motion to compel. Before the motion to compel, they did 8 produce them, which mooted the motion. It was as simple as that.

But let me talk about the history of this case and how it began. Core Wireless conducted an extensive analysis of the asserted patents in this case looking at the publicly available standards that Apple says it uses.

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We filed the biggest complaint that I have not only personally produced but ever seen. We had over 1,200 specific paragraphs asserting standards that we claimed Apple used in their products. And we asked Apple at the outset, if you do not use these standards sections, tell us, and -- and we'll take that into consideration going forward.

What did they do? Incredibly, they said that they lacked sufficient information and belief to admit or deny whether they used those standard sections. 1,200 paragraphs of standard sections. That's the response that we got.

They didn't admit a single standard specification as being in their products. They denied that they knew how

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they -- the most important products in their history worked.

Core Wireless spent almost a million dollars on expert source code analysis because Apple would not admit compliance with the standard. It's as simple as that.

That was how this began. From the beginning, Apple wanted Core Wireless to reduce the number of patents and the number of claims. And we said we would do that at the appropriate time. There was never a refusal to do that. We knew you couldn't try 14 patents realistically in a case like this, but we needed to know the information, the information that Apple had refused to give us, the admissions that they had refused to make.

They brought a motion early on in front of Judge Love to force a reduction, and Judge Love agreed with us and said that while it might be appropriate later on to reduce the number of patents, the number of claims, it was premature.

We followed the normal practice in this court and other courts. After we had had sufficient discovery, after we had had an opportunity, after we had spent hundreds of thousands of dollars analyzing source code that we shouldn't have had to analyze, we offered Apple first a dismissal of some of the claims without prejudice. That was accepted. Those -those patents can still be asserted today.

And in a second round, we offered a dismissal with prejudice as to certain other claims. And as part of that

dismissal, Apple agreed not to seek fees or costs as to the dismissed patents.

Now, I think it's a little bit disingenuous to stand up now and say the -- the process of reducing patents and reducing claims should be a basis for awarding attorney's fees in this case when they agreed at the time we stipulated to dismiss those claims that they would not be the subject of attorney's fees. Their contention is that they have carved out fees for those particular patents, but nonetheless the fact of the dismissals should support, I guess, attorney's fees for others.

I think the stipulation is clear, and they shouldn't be able to be heard today that dismissal of patents along the way in the orderly course of litigation very similar to the local rules that are in place in this court now, as a matter of fact, makes us subject to paying attorney's fees and makes this an exceptional case.

Apple resisted discovery from the beginning. We filed a motion to compel which was granted during discovery. As I said, we've had the PA Consulting report. We tried through numerous meet and confer sessions to resolve that issue, and only brought it to the Court when we were unable to do that.

I would submit that the kitchen sink approach here doesn't make this case exceptional. Two motions to compel, one of which was granted, is not an exceptional situation for a

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case that lasted over three years. Reducing the number of
patents happens in most cases these days. Asserting evolving
theories is -- is not except -- exceptional.
         Let's take their complaint about the damages theories
in this case. As the Court knows, the damage theories in
patent cases has been evolving over the last several years and
is still evolving today.
         Apple's own expert had three damage theories and
presented one at trial. That's not unusual. We're not
complaining about that.
         There's nothing about this case that makes it
exceptional. There is no suggestion that during this
litigation, Core Wireless hid any evidence. We didn't.
There's no suggestion that we destroyed evidence. We didn't.
There's no suggestion that we sequestered witnesses. We
didn't. In fact, we cooperated in making witnesses available.
         There's no argument that perjury was committed.
There's no argument that we frustrated discovery with improper
tactics or otherwise acted improperly. There's simply no basis
to take this case out of the realm and make it an exceptional
case.
         And as for the sanctions at trial, interpreting 285 to
provide a duplicate remedy for conduct that is already
sanctionable would render these other sources of fee shifting
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superfluous. That's what Judge Dyk case said in the Stragent

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We were hurt by the sanction that the Court assessed against us at trial. We lost our opportunity to bring a rebuttal case. And what did Apple say? Apple told the jury that we did not bring a rebuttal case because our case was so weak that we couldn't bring a rebuttal case. That was in closing argument.

Now, I'm not going to stand up and say that's wrong, we didn't bring a rebuttal case because we got sanctioned. But the fact of the matter is, not only were we injured, but Apple exploited that injury, I think, in an improper way.

To award attorney's fees here and find this an exceptional case would be a duplicate remedy. And we believe we acted appropriately in this case from filing to verdict, an unfortunate verdict in our view, but we think the case had substantial merit, which is reflected at least in our post-trial motions. And we would ask the Court to deny the request for fees in this case.

On the question of costs, we agree that Apple should be entitled to some costs. The question is how much. The focus of the dispute is real -- and I think this is premature because judgment hasn't really been entered yet. I don't think the time for contesting the cost bill has come, but --

THE COURT: Well, maybe not on a specific basis, but on a high level basis, I think the Court would benefit by

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   hearing the parties' positions.
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             MR. BUNSOW: That's great. So the -- the thing that
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    we object to is $300,000.00 in costs attributable to graphics
   presentation -- or preparation, I'm sorry. We're not objecting
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    to a technician in the courtroom making those presentations.
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    What we're objecting to is the bill from a company called
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    Fulcrum that is a company that makes PowerPoint slides and the
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    art work that went along with that. We don't think that that's
    allowed by statute. We think the law is pretty clear on that.
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             Other than that, I believe Mr. Mueller would confirm
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    that we have agreement on the other matters.
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             THE COURT: All right. Thank you, Mr. Bunsow.
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             MR. BUNSOW: Thank you.
             THE COURT: Anything else, Mr. Mueller?
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             MR. MUELLER: Briefly, Your Honor.
             THE COURT: Proceed.
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             MR. MUELLER: Thank you, Your Honor.
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             Just a few final points. First, to start at the
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    beginning of the case for just a moment, the complaint did
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    indeed recite specific standards sections, and we didn't say
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    that -- we did indeed plead that Apple lacked knowledge with
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    respect to those particular sections. I think the reason why
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    is clear to Your Honor having seen the trial.
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             The functionality in the Apple products that supports
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    the standard is from Qualcomm and Intel. And at that stage of
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the case, there had not been discovery into the Qualcomm and Intel chips. As discovery unfolded, both sides did analysis of their source code, the Qualcomm and Intel code, and that was a -- that was a -- a process that was required to see what portions of the standard were being implemented in the products.

Second, the issue is not dropping patents. We're not arguing that we're entitled to fees because they dropped patents. In fact, in some ways dropping patents earlier would have been a better thing.

Our point is that of the 14 patents that were asserted in the case, the problems were clear from an early stage and not just because of code issues but the threshold question of whether the patents covered the standard itself. We believe it was clear that they did not from an early stage in the case. And that as a consequence of that, the -- the better course to save all sides expenses would have been to drop patents sooner.

So we're not criticizing Core Wireless for dropping patents. It's, in fact, the opposite, that they persisted with claims long after the weaknesses in those claims were apparent.

Third, one distinguishing characteristic of this case, as we laid it out in the briefs, is the shifting theories throughout the case. And it was not simply a matter of articulating multiple theories and proceeding on one to trial.

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The problems were in the vein of not articulating theories in
an expert report, unveiling that theory midway through a
deposition, or unveiling that theory in a supplemental report
served untimely. That's what we meant by shifting theories,
not narrowing theories that had been properly preserved in an
initial report.
        What we saw were experts making mistakes in their
analysis of the code, for example, and then being asked by
their counsel for effectively new opinions after those problems
had surfaced. And that type of contact -- conduct, we believe,
was unreasonable and drove up the costs from Apple's
perspective. Those shifting theories were an important part of
the conduct that we believe supports our request for fees.
        And at the end of the day, the outcome of the case is
170 plus claims on the patents and contract claims, as well,
none of which prevailed and all of which we believe were
pursued in ways that we think served to drive up the cost for
Apple.
         So it's a very high bar. We absolutely concede it is
a high bar for attorney's fees. We think on these facts and
with this outcome, it's met.
         THE COURT: What's your position on the cost issue,
the -- particularly the 300,000 that Mr. Bunsow mentioned?
        MR. MUELLER: So on the cost issue, we cited the Eolis
case -- if I'm pronouncing it correctly -- that did endorse the
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    idea of graphics vendors being a proper source of cost. We put
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    in our submission as to what those costs were. It's up to Your
   Honor's discretion as to how much to award us. But we do think
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    that there's legal precedence supporting graphics being
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   properly recoverable under the cost statute.
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             THE COURT: All right.
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             MR. MUELLER: Thank you, Your Honor.
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             THE COURT: And just for the record, Mr. Mueller, I
    don't fault you at all for taking advantage in closing argument
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    of an opportunity. I'm quite confident Mr. Bunsow would have
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    done the same thing if the roles had been reserved.
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             All right. These are all the matters the Court has
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   before it for argument today. I will take each of them under
    submission and give them additional review, considering your
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    arguments and presentations from today. I'll attempt to get
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    you a ruling as soon as practical.
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             But for the record, that completes argument on these
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    matters today. And, counsel, you're excused.
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             COURT SECURITY OFFICER: All rise.
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             (Hearing concluded.)
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CERTIFICATION I HEREBY CERTIFY that the foregoing is a true and correct transcript from the stenographic notes of the proceedings in the above-entitled matter to the best of my ability. /s/ Shelly Holmes 7/12/15 SHELLY HOLMES, CSR-TCRR Date OFFICIAL REPORTER State of Texas No.: 7804 Expiration Date: 12/31/16